



141 South Jackson Street (P.O. Box 889)
 Jackson, MI 49201
 Phone: (517) 782-8221 (Fax: (517) 780-3688
 Website: www.gjcc.org

PRSR STD
 U.S. Postage
 PAID
 Jackson, MI
 49201
 Permit #139

2008

Board of Directors

- | | |
|--------------------------------------|-----------------------------------|
| Paul Buchholz*
Chairman | Teri Ogg*
Past Chairman |
| Dale Moretz*
Vice Chairman | Aaron Boatin*
Secretary |
| Bob Smith*
Treasurer | |
| Carolyn Anderson | Jerry Malone |
| Freddie Dancy | Andy Mercer |
| Sarah Ermatinger | Bob Michaels* |
| Ron Griffith* | Tony Mira |
| Bart Hawley | Chad Noble |
| James Jansen | Donn Roberts |
| Ronnie Johncox | Nancy Robidoux* |
| Henry Jones | Craig Tapley |
| Mike Jones | Jan Taylor |
| Andy Longenberger | Tom Shemanski |
| Daniel Machnik | John Waldron |

Mindy Bradish*
President

*Executive Committee

Chamber Staff

Mindy Bradish
President
mindy@gjcc.org

Jessica Mitchell
Membership and Communications
Coordinator
jessica@gjcc.org

Mary Schuessler
Accountant
mary@gjcc.org

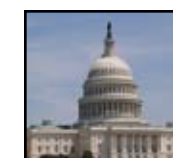
Dana Keep
Receptionist
dana@gjcc.org



BUSINESS NEWS

January 2008

Vol. 6 No.1



CHAMBER URGES BUSINESS OWNERS TO PREPARE FOR MICHIGAN BUSINESS TAX

Business owners, take note: the Michigan Business Tax is now in effect. It replaced the Single Business Tax, which expired December 31, 2007. The state will mail the new forms to taxpayers starting this month.

For more information, log onto the Michigan Department of Treasury at www.michigan.gov/taxes, the National Federation of Independent Business at www.nfib.com or the Michigan Business and Professional Association at www.michbusiness.org. Contact financial advisors who are Chamber members by logging onto www.gjcc.org, clicking on membership and searching for accountants.

CHAMBER HONORS LOCAL BUSINESSES AT 99TH ANNUAL MEETING

The Greater Jackson Chamber of Commerce will thank its outgoing Board of Directors, welcome its incoming Board of Directors and honor five local businesses at its 99th Annual Meeting on January 24 at Jackson Community's College-Potter Center.

The new format will focus on honoring the evening's winners and networking. Registration is from 5:30-6:00pm and the awards program will be completed by 6:45 p.m. leaving plenty of time for attendees to congratulate the winners and network with the high caliber guest list.

The following awards will be given: Albert
cont. on pg 5

In this issue...

President's Corner.....	2
Welcome New Members.....	3
Calendar of Events.....	5
Member-to-Member Discounts.....	7

Dr. Martin Luther King Jr. Diversity Breakfast Promotes Community Collaboration



and Motivates Youth for Service & Excellence

The Sixth Annual Dr. Martin Luther King Breakfast will take place 7:30 a.m. on Friday, January 18, 2008 at Gene Davis & Sons Banquet and Convention Center (3575 Francis Street.)

The event, coordinated by the Greater Jackson Chamber of Commerce and the Jackson Human Relations Commission, will feature William F. Pickard, a successful businessman in the metropolitan Detroit area for more than 30 years.

Currently Pickard is the chairman and CEO of the GlobalAutomotiveAlliance, which consists of six

cont. on pg 6

President's Corner by Mindy Bradish



President's Letter

As we start the new year, I'd like to take a moment to thank all the volunteers and community leaders who spend countless hours and resources improving the Jackson community and in particular, the Greater Jackson Chamber of Commerce.

I have now been on the job seven months and in that time, I have been warmly welcomed and encouraged by everyone I have met.

The **volunteers** who spend their early mornings, lunch hours and evenings working Chamber events and serving on committees are essential to any non-profit. The Chamber's volunteers are no exception. I thank you for all your dedication and commitment to the Chamber and Jackson community.

The Chamber's **Board of Directors** have given the Chamber staff wonderful guidance and support. They dedicate hundreds of hours to the Chamber and take on the responsibility of its fiscal and business health. Without their leadership, this organization would flounder. Thank you to all the outgoing Board of Directors.

I'd also like to welcome the **incoming Board of Directors**. We are excited to work with you to further enhance the goals and image of the Chamber and our wonderful community.

And, of course, it is the **Chamber members** who are the backbone of our organization. Each and every member plays a vital role in the Chamber's ability to function and be of value to the business community. Thank you for your continued support and for your

input. The Chamber is only in existence because of you. It is you we serve. Your input on Chamber programs, services and events is what makes us stronger. It is the strength of the membership combined that will carry Jackson through to a successful and prosperous 2008.

Thank you to all of you who have made 2007 a successful year.

Sorry, we didn't have time to wrap it.

3.25%
2007 Interest Rebate & Bonus Dividend*
Given Back to Members!

*Excludes IRAs, Term Share Certificates, Business Loans, VISA and Auto Leases.

Federal CREDIT UNION
www.cpfederal.com

NCUA
National Credit Union Administration, a U.S. Government Agency

Greater Jackson Chamber of Commerce Member-to-Member Discount Program

Support Chamber members and save money by using your Member-to-Member cards at these businesses.

Reward your employees by giving them Member-to-Member cards-on sale now at the Chamber.

Draw new clients to your business by signing up to offer a discount of your choice. Call the Chamber at 517/782-8221 today.

20/20 Communications

1515 N. West Ave.
517/787-2020
15% off accessories

ABC Academy

3210 Lansing Ave.
517/783-3040
5% off tuition

Action Telecommunications

4073 Keller Rd., Holt
517/268-6688
20% off any new phone equipment

A Frame Above

120 E. Cortland
517/782-4880
15% off framing, 20% off furniture, 10% off in-store home décor

AllSkate Fun Center

1313 W. North St.
517/787-8713
\$25 off private laser tag party. Free goodie bags with purchase.

American Resource Group

3215 Chapel Rd., Spring Arbor
517/750-4070
New customers: free gift or 10% discount on 1st order of any regularly priced imprinted product

Anderson Printing & Mailing

139 S. Mechanic St.
517/787-4562
10% off a printed & mailed order or a purchase of \$50+

A.T.O.M. Communications

517/536-2866
Free Consultation

Bobick's Discount Golf

1651 E. Kimmel Rd.
517/787-7340
10% off regularly priced clothing, bags, shoes and accessories (subject to manufacturers' restrictions)

Brown's Advanced Care

1410 W. Ganson St.
517/789-8980
10% off lift chairs, bathroom safety equipment and sports braces

Buzz Wireless

254 Cooper St.
517/768-1900
25% off accessories

CP Federal Credit Union

1100 Clinton Rd.
517/784-7101
Eligible for Credit Union membership

Cassidy Chiropractic Center

906 W. Monroe
517/787-8309
15% off initial exam and x-rays

Christoff & Sons Floor Covering

109 S. Elm St.
517/782-1971
\$25 off any cleaning service

Cuppy's Coffee Smoothies & More

Westwood Mall
517/780-9998
10% discount on all purchases

Dave's Auto Repair

949 E. South St.
517/787-8630
10% off parts & labor up to \$100 (excluding tires, batteries and towing)

DBI Business Interiors

325 W. Michigan Ave.
517/783-5934
20% off all furniture; 10% off first office supply order over \$100

Divinity Design Studio

1606 W. Ganson St.
517/783-5330
10% off facial services (excludes signature series)

Ella Sharp Museum

3225 Fourth St.
517/787-2320
Free museum admission on Sundays

Direct Office Buys

350 N. Wisner St.
800/590-9990
20% off all furniture orders, 10% off first supply order over \$75

Fifth Third Bank

134 W. Michigan Ave.
517/788-6030
Reduced/Eliminated Bank Fees, Employee Benefit Banking, and much more (by appointment only)

Gaide Veterinary Hospital

539 N. Blackstone
10% discount off total services
517/787-3512

Grand Rental Station

3473 Ann Arbor Rd.
517/764-2778
10% off all rental items

Great Northern Sentry Co.

104 Francis St.
517/783-2225
\$25 off the \$100 one-time set-up fee for Alarm Response and/or Patrol Services; 10% off 1st month of Patrol Service, Conference/Training Room Rental, CPR, AED, & First Aid Training and 1 Free Investigation Consultation

Heartfelt Treasures

5226 S. Boulder St.
517/768-9089
10% off all engravings (cannot be used with any other discount)

Kelly Installation & Window & Door Store

3783 Ann Arbor Rd.
517/782-7780 or 517/764-4437
10% off three windows or more

Legacy Printing

808 1/2 E. Michigan Ave.
517/789-6900
15% discount on large format services

Natural Opportunities

1724 Little Dr., Horton
517/688-3552
15% off all Shaklee products

New Country China Buffet

1213 Wisner St.
517/788-6667
Free soft drink with purchase of meal

New York Life Insurance Co.

3738 Lansing Ave., Ste. B
517/796-2861
Discount on long-term care insurance

Nutrition Works

209 E. Washington Ave., Ste. 397
517/914-1014
20% discount first visit, 10% discount all future purchases

Orthopaedic Rehab Specialists, PC

206 Page Ave.
517/783-6670
\$5 discount off a \$40 massage

PakMail

1737 Spring Arbor Rd.
517/787-9966
10% off any shipping (UPS, FEDEX, DHL), packaging and custom packaging

Potter & Girodat, LLP

404 S. Jackson St.
517/788-6290
15% off all legal fees

Sylvan Learning Center

3333 Spring Arbor Rd., Ste. 500
517/787-9180
Free diagnostic assessment

Treasured Elegance Boutique

148 W. Michigan Ave.
517/788-6986
10% off Botanical Spa Products and Essential Oils and Floral Gifts, as well as select jewelry items

Voice Data Network Services

517/788-9258
10% off standard labor rates

Wendy's (All Jackson Locations)

10% off total purchase (excluding tax)



Constructed by Cunningham Construction Co.

MacSteel Inc.

Energy Transmission Station

Sixth Annual Dr. Martin Luther King Jr.

DIVERSITY BREAKFAST cont

manufacturing entities with eight plants in four states and in Canada and employs approximately 2,000 people. He is also an owner/operator of McDonalds restaurants in Detroit and Ann Arbor.

President Ronald Reagan nominated and the Senate confirmed Dr. Pickard as the first chairman of the African Development Foundation (ADF). He served in this capacity until 1990. In 1990 he was recommended by the Honorable Jack Kemp and appointed by President George Bush to the Federal Home Loan Board, Indianapolis Bank in Indianapolis, Indiana. He was also appointed by President George

Bush to the National Advisory Committee on Trade policy Negotiations in 1992.

"The key to our business success is people" states Dr. Pickard. His operating philosophy is simple: "You manage things; you lead people."

Tickets are \$15 each. Sponsorships are still available.

For more information or to make your reservations please contact the Greater Jackson Chamber of Commerce at 517/782-8221.

Business After Hours

After the holiday season winds down and the cold January weather sets in, there's nothing like gathering with friends and enjoying a warm cup of coffee. That will be the flavor at the next Business After Hours at Bearclaw Coffee, 2003 Horton Rd. Bearclaw Coffee has been open for a few months now and offers comfortable couches, wi-fi and a drive-thru.

Business After Hours are free for members to attend; \$10 for non-members.

To reserve a spot, email Mary@gjcc.org.

**HR Issues? We Can Help**

The South Central Human Resources Management Association, the local SHRM affiliate, offers monthly programs for HR professionals to keep current with today's ever-changing work rules and regulations. Let us show you how we can serve you! For more information: www.schrma.org or call Terri Ogg @ 517-789-7193.

**Retirement isn't what it used to be.
Neither are retirement plans.**

Retirement isn't what it used to be. Living a longer, more active and productive life means your retirement plan needs to work as hard as it can right now to help you have the lifestyle you envision. Call us, and together we'll determine if your plan is properly structured and allocated to position you to meet your financial goals in the years to come.

Call today for a no-obligation retirement plan analysis:

**The Augustine Group
at Smith Barney**

3101 Spring Arbor Road, Suite 400, Jackson, MI 49203

(517) 768-7709

citi smith barney

Citigroup, Inc., its affiliates, and its employees are not in the business of providing tax or legal advice. These materials and any tax-related statements are not intended or written to be used, and cannot be used or relied upon, by any such taxpayer for the purpose of avoiding tax penalties. Tax-related statements, if any, may have been written in connection with the "promotion or marketing" of the transaction(s) or matter(s) addressed by these materials, to the extent allowed by applicable law. Any such taxpayer should seek advice based on the taxpayer's particular circumstances from an independent tax advisor.

© 2007 Citigroup Global Markets Inc. Member SIPC. Smith Barney is a division and service mark of Citigroup Global Markets Inc. and its affiliates and is used and registered throughout the world. Citi and Citi with Arc Design are trademarks and service marks of Citigroup Inc. and its affiliates, and are used and registered throughout the world.

Welcome New Members**A & A Catering**

4346 S. Division
Kentwood, MI 49548
(616) 538-8970

www.aandacatering.com

Deborah Atwood, Frank Atwood

A & A Catering can accommodate any number of guests at any location, with custom-designed menus.

Bobick's Discount Golf

1651 E. Kimmel Rd.
Jackson, MI 49201
(517) 787-7340

www.bobicksjackson.com

James Moran, Terri Morgan

Whether you're new to the game of golf or a seasoned professional, Bobick's Discount Golf has everything you need to accelerate your game, including a range, private and group lessons and a pro shop.

Boy Scouts of America-Great Sauk Trail

1979 Huron Parkway
Ann Arbor, MI 48104
(734) 971-7100

www.gstcbsa.org

Brad Bowersox

The Boy Scouts of America-Great Sauk Trail serves Jackson County and is always accepting new members and volunteers. To learn more, head to its website.

Cherry Creek Cellars

2199 N. Concord Rd.
Albion, MI 49224
(517) 531-3080

www.cherrycreekwine.com

John Burtka, Denise Burtka

For over 100 years, four generations of Burtkas have been making wine. Based on their European roots, it was their goal to create a boutique winery that made a few excellent wines, using old world hand crafting. You can visit them and sample their wines or order online.

Harrington Home & Remodeling

7903 S. Portage Rd.
Jackson, MI 49201
(517) 206-4990

www.HomesofHarrington.com

James Harrington

Whether you are remodeling a kitchen or bath, adding a great room, or want to build the home of your dreams, Harrington Homes & Remodeling can deliver for you. They will walk you through the entire building process from financing and design, to color selections, sticks and bricks, right to proper maintenance.

In the Kitchen Personal Chef Services, LLC

7044 Country View Blvd.
Jackson, MI 49201
(517) 536-0394

www.Inthekitchenpcs.com

Chef Lisa Spampinato

Do you need help with a corporate event? Are you too busy to spend time in the kitchen? Chef Lisa can help! She can customize meals, cook for you in your home and teach you how to make delicious, healthy foods.

Kibby Park Animal Hospital

3025 Kibby Rd.
Jackson, MI 49203
(517) 787-5807

Melissa Owings, DVM

Kibby Park Animal Hospital is here to take care of your animals, whether they are dogs, cats, ferrets, rabbits, small pocket pets or small reptiles. Visits are by appointments only.

Lone Star Steakhouse & Saloon

3510 O'Neill Rd.
Jackson, MI 49202
(517) 768-0884

www.Lonestarsteakhouse.com

Tom Shutler

Lone Star Steakhouse & Saloon is proud of their friendly service and Texas-sized portions. They are open seven days a week. View their lunch and dinner menus, by logging onto their website.

PC Solutions

707 W. Franklin
Jackson, MI 49201
(517) 787-9934

www.PCSolutionsNow.com

Dianna Hueber

PC Solutions provides leadership and technical support services to small- and medium-sized businesses as they use computers more effectively in the profitable operation of their businesses. Their well-trained and experienced technical support staff can help on an "as needed" basis, with repairs and function as the IT department.

R.L. Davis Solutions

4087 N. Lake Rd.
Clarklake, MI 49234
(517) 529-4553

www.rldavissolutions.com

Jon Davis, Adriene Davis, Daryl Davis

R.L. Davis Solutions is your data, technology, protection and electrical solutions provider. They have been in business for over 25 years and aim to reduce cost, increase productivity, and drive efficiency.

Steve's Ranch Family Restaurant

311 W. Louis Glick Hwy.
Jackson, MI 49201
(517) 787-4367

www.stevesranch.com

Faye Odeh

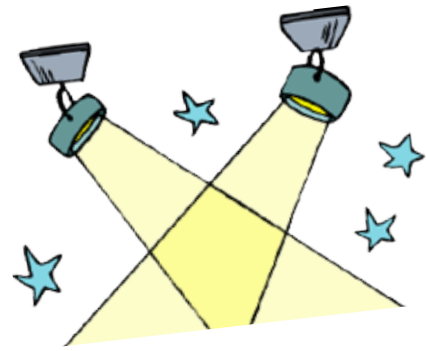
Steve's Ranch is a family restaurant, designed to provide families with a really nice place to eat. They want you to see their courteous staff and taste their excellent food. The restaurant is open seven days a week. See their menus online.

Trail Supply, LLC

11581 Morrissey Rd.
Grass Lake, MI 49240
(517) 522-5932

Jonathan Broner

Trail Supply can help you maintain your facility, whether you need cleaning supplies, food service products or janitorial services. You do not need a minimum order and next day delivery is free.



MEMBER SPOTLIGHT SAM'S CLUB



Sam's Club, 3600 O'Neil Drive, is a membership warehouse that provides every day low cost on thousands of items businesses use everyday. By being the lowest cost operator, it sets the gross margin to offset the cost of its operation. It makes no "net profit" on the merchandise it sells. Its profit comes from its annual membership fees. Sam's Club has been a Chamber member since it opened in the Jackson area in 1993.

How does Sam's Club help businesses?

Sam's Club members can save more by taking advantage of its special member rates and benefits. One example is its recycling program which provides members with free recycling containers and savings on waste disposal. Sam's Club also shares success stories with its members to educate others how to keep their costs down.

Why is Sam's Club a member of the Chamber?

"Relationships, relationships and more relationships are built and rekindled at each Chamber event we attend from Good Morning! Greater Jackson to Business After Hours to Jaxpo to the Annual Meeting to the legislative committee meetings," said Larry Bamm, Membership Team Leader. At each event, representatives develop at least 2-3 new relationships as well as continue to develop the ones they already have established.

For more information about Sam's Club, call (517) 788-6075 or log onto www.samsclub.com.

Good Morning! Greater Jackson

The Chamber selects the Member Spotlight at random from those who attend Good Morning! Greater Jackson. Perhaps your business can be chosen if you attend the next Good Morning! Greater Jackson on Tuesday January 22 at 7:30 a.m. at Bella Notte Ristorante at 137 W. Michigan Ave. You'll get the chance to hear Larry Bamm from Sam's Club as well as learn about Valentine's Day gift ideas from Gilbert Chocolates.

The cost to attend is \$10 for members (which includes breakfast). To reserve a spot, email Mary@gjcc.org.

THANK YOU!
January Membership Renewals
 Auto Doctor Service Center
 Fourway Machinery Sales
 Fritz Advertising Co.
 Imagecraft Engraving & Awards
 Jackson 10 Theatre
 McDonald's
 New Country China Buffet
 Refrigeration Sales
 The Salvation Army
 Springport Glen Apartments
 Superious Filters, Inc.
 Total Heating & Air Conditioning

Calendar of Events January 2008

Chamber Offices Closed	January 1	New Years Day
Leadership Academy Session	January 2	Spring Arbor University Jackson Site
Leadership Academy Committee	January 8	Chamber Offices
Chamber Executive Committee	January 9	Chamber Offices
Economic Club Committee	January 10	Jackson Community College
Business After Hours	January 10	Bearclaw Coffee
Legislative Committee	January 11	Bella Notte Ristorante
Ambassador Committee	January 11	Chamber Offices
Chamber Board of Directors	January 15	Bella Notte Ristorante
Leadership Academy Session	January 16	Spring Arbor University Jackson Site
MLK/Diversity Breakfast	January 18	Gene Davis & Sons Center
Good Morning! Greater Jackson	January 22	Bella Notte Ristorante
MLK/Diversity Committee	January	Chamber Offices
Jaxpo Committee	January	Chamber Offices
Annual Meeting	January 24	Jackson Community College

99TH ANNUAL MEETING cont.

Earle Ambassador of the Year award, Athena award (sponsored by Lloyd Ganton Retirement Centers), Brick award, Entrepreneurial Spirit award (sponsored by South Central Michigan Works) and Small Business Person of the Year award (sponsored by Flagstar Bank). The Chamber is pleased to announce that Brian Surgener from the Jackson Coffee Company will receive the Entrepreneurial Spirit award.

More than 600 business, government and community leaders will attend this event. For more information, contact Mindy at 517/782-8221 or mindy@gjcc.org.

180 W. Michigan
 Jackson, Michigan
 789-6222
 DOWNTOWN JACKSON

OFFICE SPACE AVAILABLE
PARKING WITHIN STEPS OF DOOR

Lally, Cummings, Palmer, and Patch, CPA's, P.C. has changed its name to...

Lally Group, PC
"Trusted Service for a Confident Tomorrow."

Principals:
 David Palmer Steven Patch
 Jon Nowinski
 Lance Knapp Nathan Eads

Lally Group, PC 110 1ST Street Jackson, MI 49201
 (517) 787-0064 www.lallycpa.com

Print & Design For Modern Times

glg

Great Lakes Graphics, Inc.
 209 E Washington Ave ~ Suite 160 ~ Jackson MI
 517.783.5500 ~ jacksoncopies@aol.com